

# CONTRACT



**WOIO**  
**1717 East 12th Street**  
**Cleveland, OH 44114**  
**(216) 771-1943**

And:

**Greer, Margolis, & Mitchell #1**  
**1010 Wisconsin Ave.**  
**Suite 800**  
**Washington, DC 20007**

<u>Contract / Revision</u> 803473 /		<u>Alt Order #</u> 06259540
<u>Product</u> <b>OBAMA FOR AMERICA</b>		
<u>Contract Dates</u> <b>09/25/12 - 10/01/12</b>		<u>Estimate #</u> <b>1536</b>
<u>Advertiser</u> <b>Obama for America 2012</b>		<u>Original Date / Revision</u> 09/24/12 / 09/24/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> <b>WOIO</b>	<u>Account Executive</u> Teresa Difuria	<u>Sales Office</u> Telerep-Philade
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Totals	
											Spots	Amount
D 1	WOIO	09/25/12	10/01/12	Action News at 430a	430-5a		:30			NM	0	\$0.00
D 2	WOIO	09/25/12	10/01/12	Action News at 5a	5-6a		:30			NM	0	\$0.00
D 3	WOIO	09/25/12	10/01/12	Action News at 6a	6-7a		:30			NM	0	\$0.00
D 4	WOIO	09/25/12	10/01/12	The Early Show	7-9a		:30			NM	0	\$0.00
D 5	WOIO	09/25/12	10/01/12	CBS Evening News	630-7P		:30			NM	0	\$0.00
D 6	WOIO	09/25/12	10/01/12	America Now	9-10a		:30			NM	0	\$0.00
D 7	WOIO	09/25/12	10/01/12	Let's Make A Deal	10-11a		:30			NM	0	\$0.00
D 8	WOIO	09/25/12	10/01/12	Price is Right	11a-12p		:30			NM	0	\$0.00
D 9	WOIO	09/25/12	10/01/12	Action News at Noon	12-1230p		:30			NM	0	\$0.00
D 10	WOIO	09/25/12	10/01/12	CBS Soaps	1230-2p		:30			NM	0	\$0.00
D 11	WOIO	09/25/12	10/01/12	The Talk	2-3p		:30			NM	0	\$0.00
D 12	WOIO	09/25/12	10/01/12	Anderson	3-4p		:30			NM	0	\$0.00
D 13	WOIO	09/25/12	10/01/12	Action News at 4p	4-5p		:30			NM	0	\$0.00
D 14	WOIO	09/25/12	10/01/12	Action News at 5p	5-6p		:30			NM	0	\$0.00
D 15	WOIO	09/25/12	10/01/12	Action News at 6p	6-630p		:30			NM	0	\$0.00
D 16	WOIO	09/25/12	10/01/12	M-F 7-730p	7-730p		:30			NM	0	\$0.00
D 17	WOIO	09/25/12	10/01/12	M-F 730-8p	730-8p		:30			NM	0	\$0.00
D 18	WOIO	09/25/12	10/01/12	Action News at 11p	11-1135p		:30			NM	0	\$0.00
D 19	WOIO	09/29/12	09/29/12	11p-1205a	11p-1205a		:30			NM	0	\$0.00
D 20	WOIO	09/30/12	09/30/12	11p-1205a	11p-1205a		:30			NM	0	\$0.00
D 21	WOIO	09/25/12	10/01/12	David Letterman	1135p-1238a		:30			NM	0	\$0.00
D 22	WOIO	09/25/12	10/01/12	Craig Ferguson	1235a-138a		:30			NM	0	\$0.00
D 23	WOIO	09/29/12	09/29/12	Sat Early Show	9-11a		:30			NM	0	\$0.00
D 24	WOIO	09/29/12	09/29/12	SA Action News at 7p	7-8p		:30			NM	0	\$0.00
D 25	WOIO	09/29/12	09/29/12	SA Action News at 7p	7-8p		:30			NM	0	\$0.00
D 26	WOIO	09/29/12	09/29/12	1205a-105a	1205a-105a		:30			NM	0	\$0.00
D 27	WOIO	09/30/12	09/30/12	CBS Sunday Morning	9-1030a		:30			NM	0	\$0.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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<u>Contract / Revision</u> 803473 /		<u>Alt Order #</u> 06259540
<u>Contract Dates</u> 09/25/12 - 10/01/12	<u>Product</u> OBAMA FOR AMERICA	<u>Estimate #</u> 1536
<u>Advertiser</u> Obama for America 2012		<u>Original Date / Revision</u> 09/24/12 / 09/24/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Totals Spots Amount	
D 28	WOIO	09/30/12	09/30/12	Face the Nation	1030-11a		:30			NM	0	\$0.00
D 29	WOIO	09/30/12	09/30/12	SU Action News at 630p	630-7p		:30			NM	0	\$0.00
D 30	WOIO	09/30/12	09/30/12	Extra Weekend	1205a-1a		:30			NM	0	\$0.00
D 31	WOIO	10/01/12	10/01/12	Mon Hour 1	8-9p		:30			NM	0	\$0.00
D 32	WOIO	10/01/12	10/01/12	Mon Hour 2	9-10p		:30			NM	0	\$0.00
D 33	WOIO	09/25/12	09/25/12	Tue Hour 1	8-9P		:30			NM	0	\$0.00
D 34	WOIO	09/25/12	09/25/12	Tue Hour 2	9-10P		:30			NM	0	\$0.00
D 35	WOIO	09/25/12	09/25/12	Tue Hour 3	10-11P		:30			NM	0	\$0.00
D 36	WOIO	09/26/12	09/26/12	Wed Hour 3	10-11p		:30			NM	0	\$0.00
D 37	WOIO	09/27/12	09/27/12	Thur Hour 1	8-9P		:30			NM	0	\$0.00
D 38	WOIO	09/28/12	09/28/12	Fri Hour 1	8-9p		:30			NM	0	\$0.00
D 39	WOIO	09/28/12	09/28/12	Fri Hour 3	10-11p		:30			NM	0	\$0.00
D 40	WOIO	09/29/12	09/29/12	Sat Hour 2	9-10p		:30			NM	0	\$0.00
D 41	WOIO	09/29/12	09/29/12	Sat Hour 3	10-11p		:30			NM	0	\$0.00
D 42	WOIO	09/30/12	09/30/12	Sun Hour 1	7-8p		:30			NM	0	\$0.00
D 43	WOIO	09/29/12	09/29/12	NCAA Football Reg Game 1	330p-7p		:30			NM	0	\$0.00
D 44	WOIO	09/30/12	09/30/12	NFL Today	12-1p		:30			NM	0	\$0.00
D 45	WOIO	09/30/12	09/30/12	Tailgate 19	11a-12p		:30			NM	0	\$0.00
D 46	WOIO	09/29/12	09/29/12	NCAA Football Reg Game 1	330p-7p		:30			NM	0	\$0.00
D 47	WOIO	09/30/12	09/30/12	AFC GAME 1	1-415p		:30			NM	0	\$0.00
D 48	WOIO	09/30/12	09/30/12	Browns Football	Browns		:30			NM	0	\$0.00
N 49	WOIO	09/25/12	09/27/12	Action News at 430a	430-5a		:30			NM	5	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-TWT--				5	\$40.00			
N 50	WOIO	09/25/12	10/01/12	Action News at 5a	5-6a		:30			NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/12	10/01/12	MTWTF--				5	\$150.00			
N 51	WOIO	09/25/12	10/01/12	Action News at 6a	6-7a		:30			NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/12	10/01/12	MTWTF--				5	\$150.00			
N 52	WOIO	09/25/12	10/01/12	The Early Show	7-9a		:30			NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/12	10/01/12	MTWTF--				5	\$100.00			
N 53	WOIO	09/25/12	10/01/12	CBS Evening News	630-7P		:30			NM	1	\$4,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/12	10/01/12	MTWTF--				1	\$4,500.00			
N 54	WOIO	09/25/12	10/01/12	America Now	9-10a		:30			NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/12	10/01/12	MTWTF--				5	\$75.00			
N 55	WOIO	09/25/12	10/01/12	Let's Make A Deal	10-11a		:30			NM	5	\$6,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/12	10/01/12	MTWTF--				5	\$1,250.00			
N 56	WOIO	09/25/12	10/01/12	Price is Right	11a-12p		:30			NM	5	\$10,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/25/12	10/01/12	MTWTF--				5	\$2,000.00			
N 57	WOIO	09/25/12	10/01/12	Action News at Noon	12-1230p		:30			NM	5	\$12,000.00

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<u>Estimate #</u> 1536		
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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
N 74	WOIO	09/29/12	09/29/12	1205a-105a	1205a-105a		:30			NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----1-				1	\$200.00			
N 75	WOIO	09/30/12	09/30/12	CBS Sunday Morning	9-1030a		:30			NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----1				1	\$2,000.00			
N 76	WOIO	09/30/12	09/30/12	Face the Nation	1030-11a		:30			NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----1				1	\$3,000.00			
N 77	WOIO	09/30/12	09/30/12	SU Action News at 630p	630-7p		:30			NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----1				1	\$2,000.00			
N 78	WOIO	09/30/12	09/30/12	1205a-1a	1205a-1a		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----1				1	\$150.00			
N 79	WOIO	09/26/12	09/26/12	Wed Hour 2	9-10p		:30			NM	1	\$8,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	--W----				1	\$8,500.00			
N 80	WOIO	10/01/12	10/01/12	Mon Hour 2	9-10p		:30			NM	1	\$8,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/01/12	10/07/12	1-----				1	\$8,500.00			
N 81	WOIO	09/25/12	09/25/12	Tue Hour 1	8-9P		:30			NM	1	\$10,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-1-----				1	\$10,000.00			
N 82	WOIO	09/25/12	09/25/12	Tue Hour 2	9-10P		:30			NM	1	\$10,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-1-----				1	\$10,000.00			
N 83	WOIO	09/25/12	09/25/12	Tue Hour 3	10-11P		:30			NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-1-----				1	\$3,000.00			
N 84	WOIO	09/26/12	09/26/12	Wed Hour 3	10-11p		:30			NM	1	\$8,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	--1----				1	\$8,500.00			
N 85	WOIO	09/27/12	09/27/12	Thur Hour 1	8-9P		:30			NM	2	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	---2---				2	\$4,000.00			
N 86	WOIO	09/28/12	09/28/12	Fri Hour 1	8-9p		:30			NM	1	\$1,750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	----1--				1	\$1,750.00			
N 87	WOIO	09/28/12	09/28/12	Fri Hour 3	10-11p		:30			NM	1	\$6,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	----1--				1	\$6,000.00			
N 88	WOIO	09/29/12	09/29/12	Sat Hour 2	9-10p		:30			NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----1-				1	\$2,500.00			
N 89	WOIO	09/29/12	09/29/12	Sat Hour 3	10-11p		:30			NM	1	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		09/24/12	09/30/12	-----1-				1	\$3,000.00			
N 90	WOIO	09/30/12	09/30/12	Sun Hour 1	7-8p		:30			NM	1	\$15,000.00

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	Week:	09/24/12	09/30/12	-----1	1	\$15,000.00							
N 91	WOIO	09/29/12	09/29/12	NCAA Football Reg Game 1	330-7p		:30			NM	1	\$600.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
	Week:	09/24/12	09/30/12	-----1-	1	\$600.00							
N 92	WOIO	09/30/12	09/30/12	NFL Today	12-1p		:30			NM	1	\$1,200.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
	Week:	09/24/12	09/30/12	-----1	1	\$1,200.00							
N 93	WOIO	09/30/12	09/30/12	Tailgate 19	11a-12p		:30			NM	1	\$250.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
	Week:	09/24/12	09/30/12	-----1	1	\$250.00							
N 94	WOIO	09/29/12	09/29/12	NCAA Football Reg Game 1	330-7p		:30			NM	2	\$1,200.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
	Week:	09/24/12	09/30/12	-----2-	2	\$600.00							
N 95	WOIO	09/30/12	09/30/12	AFC GAME	1p-CC		:30			NM	2	\$17,000.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
	Week:	09/24/12	09/30/12	-----2	2	\$8,500.00							
N 96	WOIO	09/28/12	09/28/12	Fri Hour 1	8-9p		:30			NM	1	\$1,750.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
	Week:	09/24/12	09/30/12	----1--	1	\$1,750.00							
N 97	WOIO	09/25/12	10/01/12	Craig Ferguson	1235a-138a		:30			NM	1	\$80.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
	Week:	09/25/12	10/01/12	MTWTF--	1	\$80.00							
N 98	WOIO	09/29/12	09/29/12	1a-2a	1a-2a		:30			NM	1	\$50.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
	Week:	09/24/12	09/30/12	-----1-	1	\$50.00							
Totals											131	\$257,680.00	

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 - 09/30/12	112	\$222,625.00	\$189,231.25
10/01/12 - 10/01/12	19	\$35,055.00	\$29,796.75
<b>Totals</b>	<b>131</b>	<b>\$257,680.00</b>	<b>\$219,028.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.